RESEARCH DATA SERVICES, INC.

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June 2007 Visitor Profile - The Beaches of Fort Myers - Sanibel



Sanibel & Captiva Islands, Fort Myers Beach, Fort Myers, Bonita Springs, Estero, Cape Coral, Pine Island, Boca Grande & Outer Islands, North Fort Myers, Lehigh Acres.

Prepared for:

Lee County Board of County Commissioners and Lee County Visitor and Convention Bureau

Prepared by:

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August 3, 2007

Lee County June 2007 Visitor Profile

Executive Summary: June 2007

- 1. This June, the level of visitation to Lee increased by 3.2% over last year's pace. Although the volume of room nights grew by 2.3%, note should be taken that the inventory of available accommodation units has increased by an estimated 4% since June 2006. Reflecting robust market demand, the destination's Average Daily Rates (ADR) increased by 9.1%, with visitor expenditures growing by 9.0%.
- 2. For June 2007, the following are the primary geographic visitor origin segments:

	<u>June</u>					
	2006	2007				
Visitor Segments	Visitor #	Visitor #	<u>% Δ</u>			
Florida	35,383	36,842	+4.1			
Southeast	14,088	16,393	+16.4			
Northeast	38,495	41,912	+8.9			
Midwest	52,419	53,066	+1.2			
Canada	1,147	1,859	+62.1			
Europe	17,200	13,182	-23.4			
Markets of Opportunity	5,078	5,746	+13.2			
Total	163,810	169,000	+3.2			

- 3. This June, nearly two-thirds of the destination's visitors (63.7%) arrived by air, with a significant majority of these (72.6%) deplaning at Southwest Florida International Airport (RSW). Visitors traveling to the destination in their own cars increased slightly (1.7 points).
- 4. The median age of visitors remained stable when compared to last June (2006: 49.3; 2007: 49.1). Average annual household income, in contrast, grew moderately (2006: \$85,226; 2007: \$86,271). Lee visitors continue to place increased interest in the destination's safety reputation, its abundant wildlife, and natural environment.

Lee County June 2007 Visitor Profile

5. The following DMA clusters represent the primary domestic June origin markets for the destination:

						'06	
	<u>June 2006</u>			<u>June 2007</u>		<u>Rank</u>	
1.	Miami/Ft. Lauderdale	9.8%	1.	New York	9.6%	2	
2.	New York	8.8	2.	Miami/Ft. Lauderdale	8.3	1	
3.	Chicago	7.8	3.	Chicago	7.1	3	
4.	Tampa/St. Petersburg	5.8	4.	Tampa/St. Petersburg	5.7	4	
5.	Philadelphia	4.9	5.	Greater Orlando Area	4.9	8	
6.	West Palm Beach/Ft. Pierce	4.1	6.	Detroit	4.4	9	
7.	Boston	3.9	7.	Boston	4.2	7	
8.	Greater Orlando Area	3.8	8.	Philadelphia	3.6	5	
9.	Detroit	3.5	9.	Minneapolis/St. Paul	3.5	11	
10.	Indianapolis	3.3	10.	Indianapolis	3.4	10	
11.	Minneapolis/St. Paul	3.3	11.	Cincinnati	3.4		

- 6. Fully 98.3% of the visitors to the Beaches of Fort Myers - Sanibel are satisfied with their visitation experience and most (87.8%) say they are planning a repeat visit.
- 7. Fully 93.3% of Lee's June visitors access the Internet. Eight of every ten of these obtain travel information online and 72.7% buy travel services via the Net (2006: 71.0%). Some 53.9% of these book lodging on the Internet (2006: 55.5%).

The Beaches of Fort Myers - Sanibel:

2007 June Visitor Profile



Visitor	Annual	YEAR 1	TO DATE	%Δ	Jı	ıne	% Δ
Volume	2006	2006	2007	'06/'07	2006	2007	'06/'07
Visitors (#)	2,074,400	1,404,410	1,472,010	+4.8	163,810	169,000	+3.2
Room Nights	5,528,747	3,297,457	3,448,894	+4.6	408,000	417,500	+2.3
Direct Exp. (\$)	\$1,342,647,625	\$924,795,745	\$1,020,118,960	+10.3	\$96,422,850	\$105,148,000	+9.0

				П		
Visitor	YEAR TO DAT	E # of Visitors	% Δ	June # of	Visitors	% Δ
Origin	2006	2007	'06/'07	2006	2007	'06/'07
Florida	132,969	135,539	+1.9	35,383	36,842	+4.1
Southeast	85,915	88,742	+3.3	14,088	16,393	+16.4
Northeast	432,896	454,197	+4.9	38,495	41,912	+8.9
Midwest	572,598	609,981	+6.5	52,419	53,066	+1.2
Canada	37,686	39,571	+5.0	1,147	1,859	+62.1
Europe	105,744	105,257	-0.5	17,200	13,182	-23.4
Markets of Opp.	36,602	38,723	+5.8	5,078	5,746	+13.2
Total	1,404,410	1,472,010	+4.8	163,810	169,000	+3.2

Occupancy	Jan.	Feb.	Mar.	Apr.	Winter	May	June
Occupancy 2005	83.1%	93.3%	95.8%	84.1%	89.1%	78.4%	72.2%
Occupancy 2006	80.2	89.8	92.5	82.5	86.3	78.0	71.2
Occupancy 2007	78.1	88.6	93.8	80.0	85.1	71.6	70.0
Δ Points ('06/'07)	-2.1	-1.2	+1.3	-2.5	-1.2	-6.4	-1.2
ADR 2005	\$126.03	\$158.53	\$156.14	\$116.62	\$139.33	\$97.81	\$98.17
ADR 2006	134.44	171.61	170.85	133.33	152.56	105.64	108.20
ADR 2007	143.98	184.96	189.00	140.43	164.59	115.58	118.08
Δ % ('06/'07)	+7.1%	+7.8%	+10.6%	+5.3%	+7.9%	+9.4%	+9.1%

	June Occupancy			June Room Rate		
Size Category	2006	2007	Point ∆	2006	2007	% Δ
< 20 units	78.0%	69.1%	-8.9	\$87.70	\$100.23	+14.3
21-50 units	73.1	75.6	+2.5	104.99	114.63	+9.2
51-100 units	72.8	73.9	+1.1	124.32	136.71	+10.0
101 + units	67.8	66.3	-1.5	115.68	120.73	+4.4

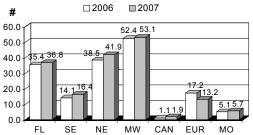
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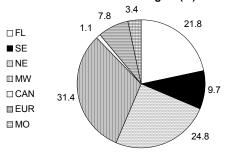
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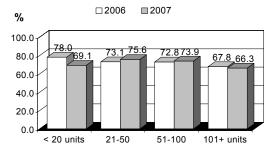
Visitor Origin (in Thousands)



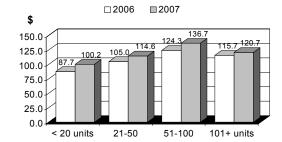
June 2007 Visitor Origins (%)



June Occupancy (by Size)



June Room Rates (by Size)



	<u>June 2006</u>	<u>June 2007</u>	
Transportation Mode (H/M/C/C + In-Home)			
(Multiple Response)			
Plane	66.2%	63.7%	
Rental Car	61.5	61.4	
Personal Car	33.7	35.4	
Airport Deplaned (Base: Flew)			
Southwest Florida International	71.0%	72.6%	
Orlando International	12.4	10.9	
Miami International	7.7	8.3	
Tampa International	5.2	5.4	
Car Rental Location (Base: Rented a Car)			
Fort Myers	68.7%	71.6%	
Orlando	13.4	11.3	
Miami	8.4	8.6	
Tampa	5.7	5.6	

	<u>June 2006</u>	<u>June 2007</u>
Purpose of Trip		
A. Visitor Profile Data (Multiple Response)		
Vacation	97.4%	97.9%
Visit with Friends and Relatives	13.7	14.9
B. Occupancy Survey Data Business Travelers/		
Conferences/Business Meetings	23.2%	23.0%
First Visit to (% Yes)		
Lee County	42.4%	39.5%
Florida	7.3	6.6
First Time Visitors (By Region)		
Florida	29.5%	26.3%
Southeast	44.8	54.3
Northeast	46.0	43.9
Midwest	37.3	32.8
Europe	66.7	62.5
Markets of Opportunity	60.0	55.6

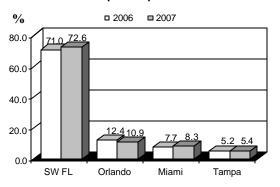
Transportation □ 2006 □ 2007 80.0 61.5 61.4 70.0 60.0 50.0 40.0 30.0 20.0 10.0

Airport Deplaned

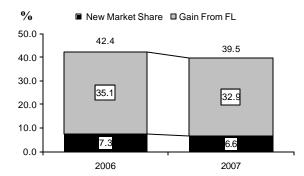
Rental

Personal Car

Plane



First Time Visitor to Lee (% Yes)



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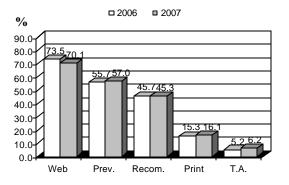
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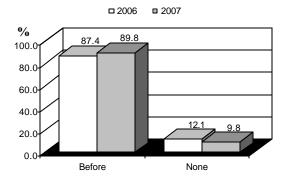
	June 2006	<u>June 2007</u>	
Average Number of Repeat Visits to Le	ee		
(Base: Repeat Visitors)	3.1	2.9	
Info. Most Helpful to Visit (Multiple Response	onse)		
Internet	73.5%	70.1%	
Previous Visit	55.7	57.0	
Recommendations	45.7	45.3	
Print Media	15.3	16.1	
Travel Agent	5.2	6.2	
Assisted by Travel Agent (% Yes)	13.6%	12.4%	
Travel Agent Assisted with			
(Base: Assisted by Travel Agent)			
Fly/Drive Packages	35.4%	47.2%	
Airline Reservations	55.0	46.4	
Hotel/Motel Reservations	39.1	32.5	
Reservations			
Before Leaving Home	87.4%	89.8%	
None	12.1	9.8	
Percent with No Reservations or			
Reservations Made Less than 7 Days			
in Advance of Arrival	41.6%	46.3%	

	Jun. '06 Out-of- <u>State</u>	Jun. '07 Out-of- <u>State</u>	Jun. '06 <u>Floridian</u>	Jun. '07 <u>Floridian</u>
Length of Stay (Days)				
Away from Home	9.6	9.6	4.1	4.2
In Florida	8.9	8.9	N/A	N/A
In Lee County	5.7	5.6	4.0	4.1
% Staying 4 Days or Less in Lee	31.3%	30.4%	73.7%	68.4%
Party Size (# of People)	2.8	2.8	3.1	3.0

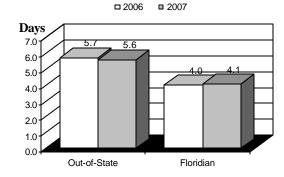
Information Sources



Reservations



Length of Stay in Lee County (Days)



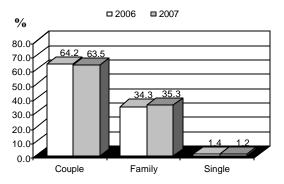
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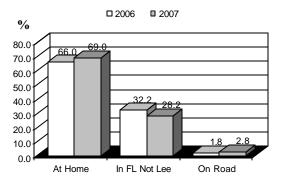
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	<u>June 2006</u>	<u>June 2007</u>
Party Composition		
Couple (Traveling without Children)	64.2%	63.5%
Family	34.3	35.3
Single	1.4	1.2
Where Stay Night Before Lee		
At Home	66.0%	69.0%
In Florida, Not in Lee	32.2	28.2
On the Road, Not in Florida	1.8	2.8
Where Stayed in Florida (Base: Responde	nts	
In Florida Night Prior to Lee)		
Orlando/Disney	35.3%	32.8%
Fort Lauderdale/Palm Beach	9.8	13.2
Tampa Bay	15.0	11.8
Florida Keys	6.3	7.1
Miami	3.8	6.9
Naples/Marco	5.6	5.7
Sarasota	7.3	5.1
Attractions Visited (Multiple Response)		
Edison Home/Ford Home	8.8%	8.7%
Sea World	7.3	8.5
Kennedy Space Center	10.7	8.3
Universal Studios	9.1	8.1
EPCOT	6.3	5.1
Disney World	6.4	5.0
Ding Darling	1.5	4.7
Busch Gardens	4.5	4.6
Satisfaction with Lee County		
Very Satisfied	87.4%	87.9%
Satisfied	9.8	<u>10.4</u>
Satisfaction Level (Very Satisfied + Satisfie		98.3%

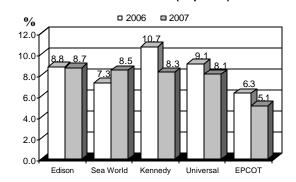
Party Composition



Where Stay Night Before Lee



Attractions Visited (Top Five)



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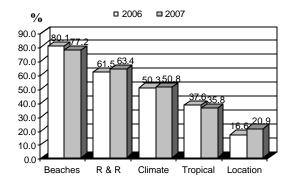
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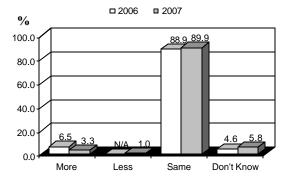
	June 2006	<u>June 2007</u>	
Features Liked Most about Lee (Multiple	Response)		
Beaches	80.1%	77.2%	
Rest/Relaxation/Quiet	61.5	63.4	
Climate	50.3	50.8	
Tropical Atmosphere	37.6	35.8	
Convenient Location	16.6	20.9	
Not Commercial	21.5	19.6	
Friendly Residents	15.8	16.6	
Accommodations/Lodging	13.0	13.5	
Clean Environment	11.6	12.8	
Wildlife/Environment	6.1	12.6	
Restaurants	12.8	12.2	
Safety	3.0	9.6	
Features Liked Least about Lee (Multiple	Response)		
No Specific Complaints	80.5%	71.6%	
Insects	3.3	11.5	
Water Quality/Red Tide	7.1	11.1	
Weather	3.0	2.6	
Expense	N/A	1.7	
Congestion/Over Population/Traffic	1.6	0.6	

	<u>June 2006</u>	<u>June 2007</u>
Expense Relative to Expectations		
More Expensive	6.5%	3.3%
Less Expensive	N/A	1.0
As Expected	88.9	89.9
Don't Know	4.6	5.8
Recommend Lee to Friends/Relatives		
Yes	86.0%	85.8%
Plan to Return (% Yes)		
To Local Area	89.3%	87.8%
Next Year (Base: Return to Local Area)	57.6	54.9
Median Age Head of Household (Years)	49.3	49.1
Average Annual Household Income	\$85,226	\$86,271

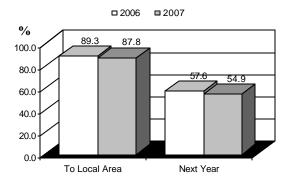
Features Liked Most (Top Five)



Expense Relative to Expectations



Plan to Return



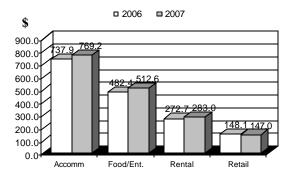
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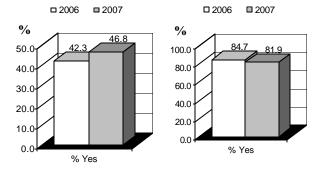
	<u>June 2006</u>	<u>June 2007</u>
Average Number of (Per Year) Getaway Trips	2.7	2.7
Vacations	1.8	1.9
vacations	1.0	1.0
Out-of-State Visitor Party Budget		
(Lee Stay)		
Total	\$1,390.11	\$1,468.79
Per Person/Trip	496.47	524.57
Per Person/Day	87.10	93.67
Out of State Visitor Borty		
Out-of-State Visitor Party Budget Breakout (Lee Stay by Category)		
Accommodations	\$737.91	\$769.15
Food/Entertainment	482.37	512.64
Rental Car	272.65	283.03
Retail Purchases	148.13	146.97
See/Read/Hear Lee Message (% Yes)	42.3%	46.8%
Type of Message Seen (Multiple Response		
Internet	80.6%	75.5%
Travel Guides/Visitor Guides/Brochures	39.4	34.2
Newspapers	16.0	18.3
Magazines	11.6	9.0
Television	2.7	3.6
Influenced by Lee Message		
(Base: Respondents Reporting		
See/Read/Hear Message)	84.7%	81.9%

Budget Breakout

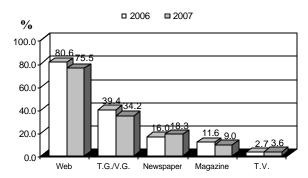


See/Hear/Read Message

Influenced by Message

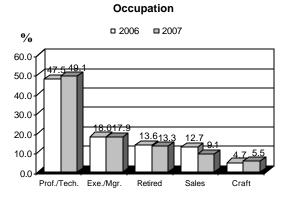


Type of Message Seen

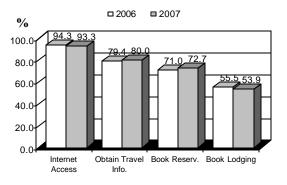


	<u>June 2006</u>	June 2007
Occupation		
Professional/Technical	47.5%	49.1%
Executive/Managerial	18.0	17.9
Retired	13.6	13.3
Salesman/Buyer	12.7	9.1
Craft/Factory	4.7	5.5

	June 2006	<u>June 2007</u>
Have Internet Access	94.3%	93.3%
Use Internet to: (Base: Respondents who have Internet Access) Obtain Travel Information Book Reservations On-line	79.4% 71.0	80.0% 72.7
Book Lodging Reservations: (Base: Respondents who Book Travel Reservations On-line)	55.5%	53.9%



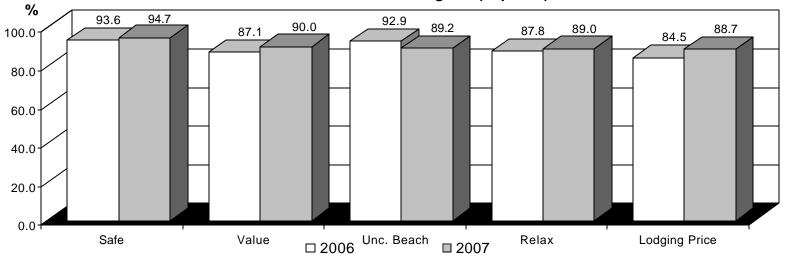
Computer Use



Influential Factors in Choosing Lee

Influential Factors	July '06	Aug. '06	Sept. '06	Oct. '06	Nov. '06	Dec. '06	Jan. '07	Feb. '07	Mar. '07	Apr. '07	May '07	Jun. '07	Jun. '06
Safe Destination	97.9%	95.8%	90.8%	95.1%	96.9%	95.5%	95.7%	98.4%	97.2%	95.8%	92.4%	94.7%	93.6%
Good Value for the Money	89.3	89.0	87.2	85.6	88.1	88.1	91.3	89.6	86.1	80.0	84.6	90.0	87.1
Uncommercialized Beaches	96.3	96.7	95.1	94.6	87.2	91.1	90.3	92.5	87.9	91.0	91.6	89.2	92.9
Complete Relaxation	88.7	94.0	89.2	93.3	87.5	86.5	88.7	88.9	89.7	89.6	90.5	89.0	87.8
Reasonably Priced Lodging	83.2	84.4	78.0	76.4	79.7	76.4	76.2	76.0	70.2	75.9	77.1	88.7	84.5
Quiet Atmosphere	84.7	88.9	86.2	83.4	92.3	92.0	85.6	85.7	88.2	88.0	89.6	88.3	87.3
Clean, Unspoiled Environment	88.5	81.4	77.4	74.5	72.8	74.4	72.6	74.1	79.1	79.5	80.3	84.4	76.4
Warm Weather	75.8	70.6	83.4	92.9	99.0	99.6	98.8	99.0	99.7	99.4	90.2	81.1	81.5
Family Atmosphere	79.2	81.6	72.3	68.8	73.2	81.8	74.0	77.8	79.4	81.2	76.8	80.7	78.6
Sunning on the Beach	86.0	82.8	81.3	84.0	84.0	80.6	87.6	79.8	83.5	85.8	88.8	80.1	79.6
Affordable Dining	69.6	75.1	70.7	64.9	66.2	66.8	70.7	74.7	72.7	70.4	69.3	78.8	73.5
Tropical Plants/Animals	75.7	75.2	66.1	65.6	72.1	63.2	70.0	72.1	76.1	74.6	75.5	77.9	79.8
White Sand Beaches w/ Shelling	83.2	77.8	76.7	76.8	71.9	77.7	74.5	71.4	74.7	79.3	78.4	75.4	79.0
Upscale Accommodations	74.3	78.2	75.8	73.7	71.9	72.6	76.0	70.4	72.5	71.2	73.7	73.5	69.0

Influential Factors in Choosing Lee (Top Five) -- June



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TOP U.S. FEEDER MARKETS

	<u>June 2006</u>			<u>June 2007</u>		'06 <u>Rank</u>
1.	Miami/Ft. Lauderdale	9.8%	1.	New York	9.6%	2
2.	New York	8.8	2.	Miami/Ft. Lauderdale	8.3	1
3.	Chicago	7.8	3.	Chicago	7.1	3
4.	Tampa/St. Petersburg	5.8	4.	Tampa/St. Petersburg	5.7	4
5.	Philadelphia	4.9	5.	Greater Orlando Area	4.9	8
6.	West Palm Beach/Ft. Pierce	4.1	6.	Detroit	4.4	9
7.	Boston	3.9	7.	Boston	4.2	7
8.	Greater Orlando Area	3.8	8.	Philadelphia	3.6	5
9.	Detroit	3.5	9.	Minneapolis/St. Paul	3.5	11
10.	Indianapolis	3.3	10.	Indianapolis	3.4	10
11.	Minneapolis/St. Paul	3.3	11.	Cincinnati	3.4	

Please Note: In June 2007, the Miami/Ft. Lauderdale segment accounted for 35% of the Florida market.

The distribution is as follows: Broward County: 45%; Dade County: 55%. Sample size does not permit

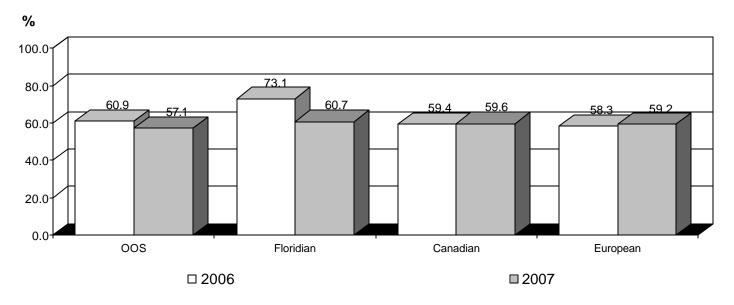
statistical inference.

Lee County Occupancy Barometer: 2007

1. Compared to last year, OVER THE NEXT THREE MONTHS, Hotel/Motel/Condominium managers report RESERVATIONS UP OR THE **SAME** for:

	July '06	Aug. '06	Sept. '06	Oct. '06	Nov. '06	Dec. '06	Jan. '07	Feb. '07	Mar. '07	Apr. '07	May '07	Jun. '07	Jun. '06
U.S. OOS Travelers	63.6%	59.2%	62.3%	72.7%	66.0%	85.7%	75.4%	76.8%	78.3%	71.7%	60.0%	57.1%	60.9%
Floridian Travelers	70.5	66.0	66.0	78.0	75.0	78.6	74.5	72.5	72.4	66.7	66.1	60.7	73.1
Canadian Travelers	54.5	54.8	61.4	82.0	70.7	66.7	83.0	70.6	69.1	68.6	56.9	59.6	59.4
European Travelers	52.6	55.1	57.8	73.9	67.5	72.7	71.2	71.4	64.8	64.6	65.3	59.2	58.3

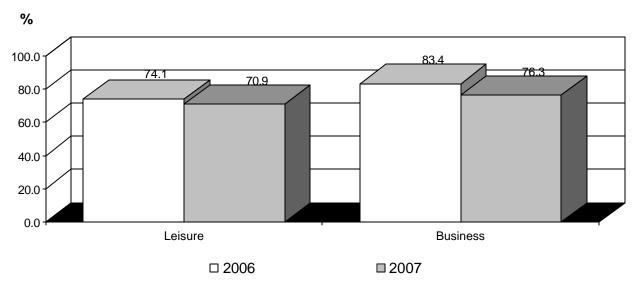
Reservations: June 2007 -- Over the Next Three Months



2. OVER THE NEXT THREE MONTHS (compared to the same period last year) industry managers EXPECT "growth" or "stability" for the following market segments:

	July '06	Aug '06	Sept. '06	Oct. '06	Nov. '06	Dec. '06	Jan. '07	Feb. '07	Mar. '07	Apr. '07	May '07	Jun. '07	Jun. '06
Leisure Travelers	68.0%	66.7%	73.1%	88.9%	89.6%	81.3%	81.0%	80.4%	86.0%	87.0%	67.9%	70.9%	74.1%
Business Travelers	82.8	75.5	73.5	89.5	78.1	78.1	84.6	82.5	81.1	84.2	74.3	76.3	83.4
Conferences/ Business Meetings	75.0	68.6	65.2	89.3	81.8	80.0	76.2	83.3	70.0	74.2	64.3	72.1	75.8
Travel and Tour	71.4	65.1	52.2	85.2	61.9	76.9	77.4	71.4	75.0	72.9	73.3	74.2	71.0

Expectations: June 2007 -- Over the Next Three Months



				Flo	rida							South	neast			
	20	04	20	05	20	06	200)7	200)4	200	5	200	6	200	7
	Monthly	YTD	Monthly	YTD												
Jan	9,269	9,269	8,238	8,238	9,122	9,122	11,356	11,356	16,067	16,067	15,070	15,070	16,261	16,261	16,922	16,922
Feb	10,634	19,903	8,747	16,985	10,131	19,253	11,572	22,928	13,712	29,779	13,668	28,738	14,397	30,658	14,754	31,676
Mar	19,750	39,653	15,881	32,866	17,849	37,102	17,892	40,820	19,447	49,226	17,352	46,090	17,254	47,912	17,578	49,254
Apr	32,587	72,240	29,809	62,675	28,764	65,866	26,625	67,445	18,849	68,075	17,572	63,662	16,619	64,531	16,235	65,489
Winter	72,240	72,240	62,675	62,675	65,866	65,866	67,445	67,445	68,075	68,075	63,662	63,662	64,531	64,531	65,489	65,489
May	26,977	99,217	27,490	90,165	31,720	97,586	31,252	98,697	6,463	74,538	6,802	70,464	7,296	71,827	6,860	72,349
June	31,018	130,235	31,759	121,924	35,383	132,969	36,842	135,539	15,509	90,047	15,028	85,492	14,088	85,915	16,393	88,742
July	38,764	168,999	40,066	161,990	40,846	173,815			16,181	106,228	14,685	100,177	14,869	100,784		
Aug	18,182	187,181	21,022	183,012	22,818	196,633			5,911	112,139	7,185	107,362	6,655	107,439		
Spr/Sum	114,941	187,181	120,337	183,012	130,767	196,633			44,064	112,139	43,700	107,362	42,908	107,439		
Sep	20,535	207,716	21,180	204,192	22,317	218,950			7,227	119,366	6,523	113,885	5,957	113,396		
Oct	10,542	218,258	10,594	214,786	13,444	232,394			5,155	124,521	4,540	118,425	4,507	117,903		
Nov	11,568	229,826	12,354	227,140	12,495	244,889			5,987	130,508	6,660	125,085	6,720	124,623		
Dec	4,872	234,698	5,557	232,697	6,972	251,861			8,559	139,067	9,724	134,809	10,671	135,294		
Fall	47,517	234,698	49,685	232,697	55,228	251,861			26,928	139,067	27,447	134,809	27,855	135,294		
TOTAL	234,698		232,697		251,861				139,067		134,809		135,294			

				Nort	heast							Midv	vest			
	20	04	20	05	20	06	20	07	200)4	200	5	200	6	200)7
	Monthly	YTD														
Jan	59,529	59,529	58,472	58,472	59,688	59,688	65,017	65,017	90,426	90,426	83,990	83,990	82,691	82,691	95,298	95,298
Feb	100,184	159,713	94,582	153,054	92,514	152,202	98,941	163,958	131,247	221,673	129,572	213,562	125,040	207,731	136,839	232,137
Mar	99,056	258,769	97,052	250,106	96,982	249,184	103,273	267,231	129,745	351,418	127,638	341,200	129,706	337,437	138,744	370,881
April	93,927	352,696	94,135	344,241	97,478	346,662	98,709	365,940	127,472	478,890	125,827	467,027	131,356	468,793	135,725	506,606
Winter	352,696	352,696	344,241	344,241	346,662	346,662	365,940	365,940	478,890	478,890	467,027	467,027	468,793	468,793	506,606	506,606
May	43,557	396,253	44,636	388,877	47,739	394,401	46,345	412,285	45,383	524,273	44,352	511,379	51,386	520,179	50,309	556,915
June	36,853	433,106	37,027	425,904	38,495	432,896	41,912	454,197	48,523	572,796	50,350	561,729	52,419	572,598	53,066	609,981
July	43,031	476,137	43,692	469,596	42,817	475,713			54,411	627,207	56,201	617,930	52,491	625,089		
Aug	8,737	484,874	14,369	483,965	14,520	490,233			16,318	643,525	23,772	641,702	22,213	647,302		
Spr/Sum	132,178	484,874	139,724	483,965	143,571	490,233			164,635	643,525	174,675	641,702	178,509	647,302		
Sept	12,951	497,825	15,732	499,697	14,931	505,164			16,385	659,910	18,187	659,889	20,411	667,713		
Oct	17,544	515,369	16,950	516,647	17,718	522,882			24,776	684,686	24,517	684,406	22,691	690,404		
Nov	29,936	545,305	32,442	549,089	32,445	555,327			34,807	719,493	36,417	720,823	33,600	724,004		
Dec	37,000	582,305	41,119	590,208	40,834	596,161			57,936	777,429	59,595	780,418	58,477	782,481		
Fall	97,431	582,305	106,243	590,208	105,928	596,161			133,904	777,429	138,716	780,418	135,179	782,481		
TOTAL	582,305		590,208		596,161				777,429		780,418		782,481			

				Can	ada							Eur	оре			
	200)4	200)5	200)6	200)7	200)4	200	5	200	6	200)7
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD								
Jan	7,003	7,003	7,635	7,635	6,742	6,742	7,348	7,348	17,508	17,508	20,495	20,495	18,442	18,442	20,485	20,485
Feb	7,556	14,559	8,201	15,836	7,732	14,474	8,100	15,448	11,194	28,702	12,848	33,343	11,997	30,439	13,308	33,793
Mar	9,116	23,675	9,411	25,247	10,412	24,886	10,045	25,493	19,143	47,845	20,881	54,224	18,742	49,181	20,090	53,883
April	8,945	32,620	9,413	34,660	9,908	34,794	10,390	35,883	25,558	73,403	27,299	81,523	25,248	74,429	26,301	80,184
Winter	32,620	32,620	34,660	34,660	34,794	34,794	35,883	35,883	73,403	73,403	81,523	81,523	74,429	74,429	80,184	80,184
May	1,686	34,306	1,842	36,502	1,745	36,539	1,829	37,712	12,364	85,767	12,895	94,418	14,115	88,544	11,891	92,075
June	1,228	35,534	930	37,432	1,147	37,686	1,859	39,571	15,355	101,122	15,647	110,065	17,200	105,744	13,182	105,257
July	1,245	36,779	1,450	38,882	1,612	39,298			17,782	118,904	19,217	129,282	21,140	126,884		
Aug	321	37,100	798	39,680	605	39,903			12,657	131,561	18,716	147,998	16,767	143,651		
Spr/Sum	4,480	37,100	5,020	39,680	5,109	39,903			58,158	131,561	66,475	147,998	69,222	143,651		
Sept	358	37,458	460	40,140	556	40,459			10,446	142,007	11,588	159,586	11,992	155,643		
Oct	1,308	38,766	1,513	41,653	1,166	41,625			13,773	155,780	14,075	173,661	14,998	170,641		
Nov	2,334	41,100	2,686	44,339	2,940	44,565			12,786	168,566	12,891	186,552	12,390	183,031		
Dec	5,267	46,367	5,973	50,312	5,976	50,541			14,221	182,787	12,780	199,332	14,939	197,970		
Fall	9,267	46,367	10,632	50,312	10,638	50,541			51,226	182,787	51,334	199,332	54,319	197,970		
TOTAL	46,367		50,312		50,541				182,787		199,332		197,970			

			Mar	kets of (Opportur	nity						TO	ΓAL			
	200)4	200)5	200)6	200)7	20	04	20	05	20	06	20	07
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Jan	6,179	6,179	7,033	7,033	5,354	5,354	6,234	6,234	205,981	205,981	200,933	200,933	198,300	198,300	222,660	222,660
Feb	5,317	11,496	5,741	12,774	4,799	10,153	5,786	12,020	279,844	485,825	273,359	474,292	266,610	464,910	289,300	511,960
Mar	7,596	19,092	5,882	18,656	6,545	16,698	6,278	18,298	303,853	789,678	294,097	768,389	297,490	762,400	313,900	825,860
April	12,140	31,232	9,727	28,383	10,227	26,925	10,715	29,013	319,478	1,109,156	313,782	1,082,171	319,600	1,082,000	324,700	1,150,560
Winter	31,232	31,232	28,383	28,383	26,925	26,925	29,013	29,013	1,109,156	1,109,156	1,082,171	1,082,171	1,082,000	1,082,000	1,150,560	1,150,560
May	4,075	35,307	3,684	32,067	4,599	31,524	3,964	32,977	140,505	1,249,661	141,701	1,223,872	158,600	1,240,600	152,450	1,303,010
June	5,067	40,374	4,183	36,250	5,078	36,602	5,746	38,723	153,553	1,403,214	154,924	1,378,796	163,810	1,404,410	169,000	1,472,010
July	6,401	46,775	5,983	42,233	5,375	41,977			177,815	1,581,029	181,294	1,560,090	179,150	1,583,560		
Aug	2,120	48,895	2,838	45,071	2,852	44,829			64,246	1,645,275	88,700	1,648,790	86,430	1,669,990		
Spr/Sum	17,663	48,895	16,688	45,071	17,904	44,829			536,119	1,645,275	566,619	1,648,790	587,990	1,669,990		
Sept	3,649	52,544	3,070	48,141	3,256	48,085			71,551	1,716,826	76,740	1,725,530	79,420	1,749,410		
Oct	3,847	56,391	3,481	51,622	3,186	51,271			76,945	1,793,771	75,670	1,801,200	77,710	1,827,120		
Nov	4,059	60,450	3,975	55,597	4,410	55,681			101,477	1,895,248	107,425	1,908,625	105,000	1,932,120		
Dec	3,818	64,268	4,167	59,764	4,411	60,092			131,673	2,026,921	138,915	2,047,540	142,280	2,074,400		
Fall	15,373	64,268	14,693	59,764	15,263	60,092			381,646	2,026,921	398,750	2,047,540	404,410	2,074,400		
TOTAL	64,268		59,764		60,092				2,026,921		2,047,540		2,074,400			